

# VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

September 2020

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## Introducing New Members of the AgVantage Team!

By Michelle Blomberg President/CEO - [michelleb@agvantage.com](mailto:michelleb@agvantage.com)

Has Covid-19 affected AgVantage Software? Why, yes it has and in a very positive way. Please help us welcome the 9 newest members of the AgVantage team. We are so excited to bring them aboard and look forward to many years of amazing innovation and technologies coming from these individuals.

### Mitch Dufour

My passion for agriculture started at a very young age with my grandfather's farm, long hours assisting with chores, rewarded by an occasional four wheeler ride around the farm was payment in itself. My desire to work in the agriculture industry continued when I decided to pursue a bachelor's degree in plant science at North Dakota State University. During my last two years of school, I worked alongside a geneticist in a molecular biology lab for the USDA. After college, I pursued a job within agronomy retail at a local Co-op in Central Wisconsin. After three years of agronomy retail, and working my way from applicator to agronomy location manager, I joined the customer services specialist team here at AgVantage. In my free time I enjoy doing the following: golfing, baseball, working out, hiking, traveling, hanging out with my girlfriend, friends and family.



## Andrew Poss

My name is Andrew Poss and I am from Rochester MN. I was home schooled all through grade school. For College, I attended RCTC for the first two years and then transferred to Winona State for the remaining two where I graduated with a degree in Computer Information Systems (applied computer science).

My interests revolve around sports (NFL, MLB, Motorsports) and aviation. As for hobbies, I enjoy building models, doing things outdoors, and spending time doing things with my family. I come from a family of 5 and we are now up to 9 nieces and nephews.

I look forward to learning the ropes and assisting our customers more and more over the years to come!



## Nick Gorsich

I just recently joined the AgVantage Software team in June after graduating from Western Illinois University with a Bachelors Degree in Agricultural Business. Before joining AgVantage, I gained valuable experience in the agricultural machinery industry with CNH Industrial and agricultural finance industry with Illinois Farm Business Farm Management. I am a huge baseball fan with my favorite team being the Saint Louis Cardinals. When I'm not watching baseball I like to work on cars, fish and hike with my girlfriend and our dog.

## Jenny Backhaus

I have been a Customer Services Representative for 20+ years with extensive experience in remote software support, most recently with Bayer AG/HGS. I love working with dealers and retailers and have developed many strong relationships with them and their families over the years. I graduated from the American Institute of Business in Des Moines. My husband Bill works for BASF and we reside near Griswold, Iowa. We have three daughters and two granddaughters, Noah and Mia which are truly the light of our lives. In my spare time, I enjoy spending time with friends and family, traveling, and camping.



## Bridget Wegman

In 2014, I started using AgVantage Software while working as a Credit & Special Projects Manager at my local cooperative in West Central Wisconsin. During my time at the coop I learned various aspects of the EDGE system and got to know some of the AgVantage team. In October 2019, I began working full-time for AgVantage. Right off the bat, my love of traveling was put to good use, as I spent the first 5 months on the road, meeting many of you at the regional training sessions. In the spring of 2020, I moved back to my hometown in northern Illinois to be closer to family. Since moving home, I have spent my free time cruising country roads with my two rescue dogs Pepper & Amy, boating with friends, and enjoying the ability to spend more time with my family. The best times are spent with my son Chase, enjoying a baseball game, or heading for the California coast!

## Megan Tracey

I recently started with AgVantage in June of this year and am excited to be a part of the Seed Support team. I may be a new employee here at AgVantage, but I am not new to the AgVantage software and systems. I have worked for the last three years in the energy department of a co-op that utilized AgVantage software. Before that, I was an Office Manager for a beef production farm where I loved getting out of the office, getting my hands dirty, and vaccinating the cattle. I hold three associate's degrees: business management, accounting, and veterinary technologies. In my free time, I enjoy being at home and working in the garden with my husband and two sons.



## Brian Dean

I have been living in Rochester for 4 years with my wife and our two dogs. I grew up in Okoboji, Iowa and obtained my Bachelors in Computer Science from the University of Iowa. After college, I spent several years working as software developer in Los Angeles. Recently, I returned to school at Winona State University and obtained my Professional Science Master's degree in Geoscience. When I'm not writing code, I enjoy spending time outdoors camping and backpacking. I also enjoy anything nerdy like board games and Dungeons and Dragons.

## Mike Thronson

I am from East Central Minnesota and graduated from the St. Cloud Business College with a diploma in Computer Programming. Even though I am from “rural” Minnesota, other than spending time on my grandfather’s farm I was not involved in Ag until I graduated and worked at an auditing firm whose customers were coops. Coincidentally, the firm used software from Udenberg and Associates.

In 1993, I ended up in Southwest Iowa have work for and with some of the largest coops in Iowa, including Crestland Coop and Heartland Coop. Most recently, I was at Control Systems Software in Urbandale, Iowa as a Business Analyst. During my time at Heartland and Control I was involved with AgGateway on the Seed Connectivity II project and the Grain and Feed Council.

My wife and I have 3 kids with the youngest being a senior at the University of Iowa (Go Hawks). We recently relocated to Rochester and are busy trying to reconnect with old friends and family.



## Patrick Torralba

I'm from the Philippines and immigrated here to the USA in 2017.

I graduated with a BS in Information Technology at Bulacan State University in the Philippines. I received an internship at IBM in the Philippines.

After I immigrated, I worked at Sam's Club, Mayo Clinic, then driving for Lyft before I got hired here at AgVantage.

What I like to do in my free time is play video games, play basketball and work on personal projects.



## Update on New Software Releases

By Dave Hammond, VP Programming - [daveh@agvantage.com](mailto:daveh@agvantage.com)

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

### Admin Edge

Add PDF/Excel option to Edge Admin (490322)  
Need to be able to filter based on package (496444)

### Agronomy Edge

U6FRMXH : record/display last UserID and Updated userID (465253)  
Add option for VRT to not calc rate/acre, etc (472002)  
Remove rate/acre from Schd Ords screen when order is VRT (486327)  
Dispatch : add a filter by Status to Dispatch (495226)  
Add filter options to Ordered vs. Applied report (496648)  
Req Mach/Disp,State/County, Salesperson, Comments, Staged Date (497354)  
Print salesperson and workorder comment on all docs (497356)  
Add "acres" to field info popup in scheduled orders (497467)  
Checkbox to remember salesperson (499232)  
Show pick numbers on workorder list in customer portal (499233)

### Agronomy PC

If item is not set to be blended do not send to blender (491350)

### AP Edge

Invoice entry change machine # lookup to drop down (493626)

### AR Edge

Create a mailing label report (474172)  
Show item cost in Edge Invoice (485135)  
Edge Invoice Get Balances - Show Grain Control (485144)  
V81 loc transfer - do not allow batch loc = customer master loc (485897)  
Validate Inventory on Hand (486669)  
Invoice Discount % (491600)  
Get Balances note customer when displaying shared contracts (492120)  
V8.1 U4MEN9 Opt 15 - Activate Optional Features (494095)  
Machine # and Operator # on invoices (497812)  
Missing the budget payment amount on the balances screen (498169)

### Edge

Edge Authorities Redesign (421894)  
Expand data queue result size (487127)  
Logo and header rebranding (498005)  
Add option in EDGE to get to Commodity DPR (499052)  
Favicon, meta icons & busy height (499457)

### Energy Edge

U7MEN1-9 Update Contract Info & Add to Daily opt. menu (339353)  
V8.1- Add tank group tanks (381963)  
V8.1 Make Email and print out of the call show the same. (433600)  
v8.1 U7CSTNK-Add Reg Model ID number (441401)  
V8.1 Add maint for tank manfg change Tank manfg to drop down (441772)  
V8.1 & V8-CDD19 - #2 will calls different color/symbol (464207)

*(continued on page 7)*

V8.1 Tank Map-add Include inactive tank check box (472894)

Needs to be able to track DOT tanks (473739)

v8.1 Add interval field for leak test and report for list (478002)

V8.1 Add drop down for reg mfgs and set up file to name them (481496)

v8.1 Inactivate old drivers and don't show in drop downs (495022)

U7MEN1-8 Run Degree Day Update v8 & v8.1 (497811)

v8.1 Add Hold date to the tank portal (497829)

### Energy Dispatch Map Edge

Needs link to Ar balances look up from Call screen (426758)

v8.1 Add ability to mass schedule/unschedule, change driver on select (453732)

v8.1 Compute gross gallons for refined products. (497517)

### Energy PC

Add flag for Sniff test box - Regulatory (464236)

v8.1 Hold xml inf so you don't have to relog on / connection is est (478003)

V8.1 Fields added to drvr grid-Fix Days,Tnk Grp, K-fac, Tnk Sz (479317)

Encrypting sensitive fields in the settings files (492040)

### Feed

Floorstock feed order with VFD drugs (430734)

### GL

v8.1 Updated FY status to 20th century when FY over 50 (496461)

### GL Edge

v8 & v8.1 Enhancement new option GL Detail & Inquiry (459151)

v8.1 Add with enhancement Journal List (484407)

V8.1 GLSM40-1 options to enter/post journal entries (490574)

V8.1 GLSM40-5 GL Inv Adj Setup (490575)

v8 & v8.1 Edge GL - option GLSM30-9 Journal Detail Inquiry (490593)

GLSM40-7 & 8 Print Edit and Merge GL Inv Adj (492392)

### Grain

V8.1 CDD 14 Track Transfers between customers (354594)

Need Pricing confirm to follow same print criteria as contracts (402265)

DELAYED PRICE-stop storage when priced (405273)

V8.1 U5SLOAD - Add same fields as with U5PLTEX8 (450073)

v8.1 U5SETTLD - add Check/Payment Date (450246)

Update pricing timestamp, user and program when load priced (491417)

Make Last Exercise Date field required on PC 18's (494307)

### Grain Edge

U5MNFEM-2 Check Print Options (381654)

U5MNEM2-6.2 Unpriced - SIs Cont @ Curr BOT Prcs Rpt (408285)

V8.1 U5MNEY-6 Loads Without a Farm Number Report (408295)

Cust Portal - Add reports to action button on Sales control list (470640)

Sales Advances - toggle button to show all or show open advances (487720)

Cust Portal - Purchase- Needs p/c 01-05 to show under view current (489133)

Command U5SE52C Summary of Grn Purch by cust (491477)

V8.1 Add Grain EOD file download to edge grain > End Of Day (495240)

v8 & v8.1 Bin Maint - Add box to mark inactive (498656)

Purch Cont Maint - Check if XML from Edge instead of interface (500316)

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## Grain Scale PC

- Default State, County and Comments on Lot loads report (467148)
- Add flag to not print hauler name/rate on scale tickets (469179)
- Pull Flag - If N require hauler rate when hauler is specified (476535)
- Save entire day of scale tickets as PDF File (481280)
- Ability to view tickets through Eagvantage - Scale Portion (485407)
- Bold all data on the Reduced Width Ticket (485659)
- Ability to see closed lots in Loads by Lot Report (490988)
- Require Driver Name on ticket before its completed (492043)

## Interfaces

- DXC Feed Interface (464469)
- Razor Interface Changes (471843)

## Inventory

- Croplan IR's include lower case letters - can't edit entry (427994)

## Inventory Edge

- v8.1 Edge Inv - Inventory Invoice Lookup (468049)
- Add U8MEN1-14 remove unmerged batch of inventory (490679)
- PI Adj update batch and count to number inputs (499399)

## Invoicing PC

- When multiple invoicing screens open keep the active one up (496125)

## Patronage

- V8.1 UC2019 - Estate Ck Stub-Print cust name getting ck + cust name (463957)
- Common Stk Detail Report needs to separate Active vs Inactive totals (491269)

## Patronage Edge

- File Setup 4. Add/Change Heading & G/L# 3.Print Patr Category & G/L (493093)
- File Setup 5. Add/Change Patronage Transfer 2. List Transfers (494080)

## Payroll

- Electronic File for Montana UI (489358)
- Phone # and email added to M&R file submission (495423)

## Payroll Edge

- U3MEN1-5 Payroll Constants Master File (438632)
- U3MEN2-6 Employee 401k Report (454183)
- U3MEN2-7 Milliman & Roberts 401k Report (454185)
- Payroll Labor Report by Work Code and Employee (454186)
- New payroll auths (462432)

## Seed Edge

- Multiple Manufacturers - Ordering (480094)
- Do not store discount from payment on plan in grower plan (498844)

## Time PC

- ETA mobile add print timecard feature (498561)



## French Dip Sandwich

By Valerie Ahlers

### Ingredients:

3 # Beef sirloin roast  
1 can Beef Consume soup  
1 can Beef Broth soup  
1 can French Onion soup  
Sliced Provolone or Swiss cheese  
6-8 Crusty Kaiser rolls

### Directions:

Place roast in crockpot (I use a liner for easy cleanup) and pour the 3 soups over it. Cook on low for 8 hours until pulls apart easily. Trim fat and coarsely shred the beef. Slice buns open and lay out on cookie sheet. Put in 350 oven for 5 minutes to warm. Then place beef on bun and top with sliced cheese. Place back in oven open faced for 10 minutes or until cheese is slightly melted. Pour au jus from crock pot into individual bowls for dipping.

